

## Sales Analysis

	<b>2003</b>	<b>2002</b>	<b>2001</b>
	€'000	€'000	€'000
Sales, Total All Segments, All Regions	32,038	35,805	32,465
<b><i>Breakdown by Segment</i></b>			
Pharmaceuticals Segment	20,181	18,150	15,275
Generics Segment	2,433	1,973	1,823
Consumer Health Segment	6,675	6,514	5,752
Other Segments	2,749	9,168	9,615
Total	<u>32,038</u>	<u>35,805</u>	<u>32,465</u>
<b><i>Breakdown by Region</i></b>			
US and Canada	10,214	12,649	10,137
Europe	11,901	10,374	10,396
Asia	5,639	4,371	3,210
Other Regions	4,284	8,411	8,722
Total	<u>32,038</u>	<u>35,805</u>	<u>32,465</u>