

## Sales Analysis

	2003 €'000	2002 €'000	2001 €'000	
Sales, Total All Segments, All Regions	32,038	35,805	32,465	
<b><i>Breakdown by Segment</i></b>				
Pharmaceuticals Segment	20,181	18,150	15,275	
Generics Segment	2,433	1,973	1,823	
Consumer Health Segment	9,424	15,682	15,367	
Other Segments	0	0	0	<< Not allowed
Total	32,038	35,805	32,465	
<b><i>Breakdown by Region</i></b>				
US and Canada	10,214	12,649	10,137	
Europe	11,901	10,374	10,396	
Asia	5,639	4,371	3,210	
Other Regions	4,284	8,411	8,722	
Total	32,038	35,805	32,465	